

# Recommender Systems: Value, Methods, Measurements

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Presented at the ACM RecSys 2019 Summer School on Recommender Systems Gothenburg, 2019

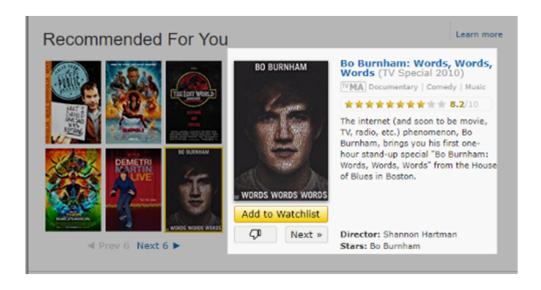


#### Outline

- What are Recommender Systems?
- What is their value?
- How do we build Recommender Systems?
- How do we know they work well?
- (Pointers to other lectures in the summer school)

### Recommender Systems

- A pervasive part of our daily online user experience
- One of the most widely used applications of machine learning



## **Applications**

- News
- Books
- Videos
- Music
- Games
- Shopping goods
- Friends
- Groups
- Jobs

- Apps
- Restaurants
- Hotels
- Deals
- Partners
- ...
- Cigars
- Software code
- ...



Part I: Value



# What's their purpose and value?

- Why should we use recommender systems?
  - Recommenders can have value both for consumers and the providers of the recommendations
  - Academic research (implicitly) mostly focuses on the consumer perspective
  - There can be even more stakeholders
    - See the later talk on multi-stakeholder recommendations

#### Potential value for the consumer

#### • Examples:

- Help users find objects that match their longterm preferences (information filtering)
- Help users explore the item space and improve decision making
- Make contextual recommendations, e.g.,
  - Show alternatives
  - Show accessories
- Remind users of what they liked in the past
- Actively notify consumers of relevant content
- Establish group consensus

### Potential value for the provider

#### • Examples:

- Change user behavior in desired directions
- Create additional demand
- Increase (short term) business success
- Enable item "discoverability"
- Increase activity on the site and user engagement
- Provide a valuable add-on service
- Learn more about the customers

#### Multi-stakeholder considerations

- When goals are fully aligned
  - Better recommendations can lead to more satisfied,
     returning customers who find what they need
  - This is one implicit assumption of academic research
- When there can be a goal conflict
  - Not all recommendable items may have the same business value
  - From a business perspective, it might be better to recommend items with a higher sales margin
    - As long as the recommendations are still reasonable

#### Multi-stakeholder considerations

- An even more complex example
  - Consider a hotel booking site, where hotels pay commissions when they are booked through the site
- Potential goals for the stakeholders
  - Consumer
    - Find a hotel that matches the needs and represents the best value for money (2 goals already)
  - Booking site
    - Help users find a matching deal, also maximize commission
  - Hotel
    - Maximize revenue and/or maximize occupancy rate

## Measuring the business value

#### Typical quotes about value

"35% of Amazon.com's revenue is generated by its recommendation engine."

"We think the combined effect of personalization and recommendations save us more than \$1B per year."

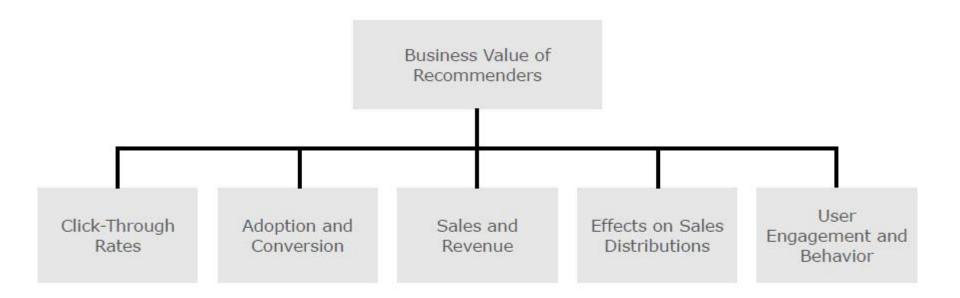
"Netflix says 80 percent of watched content is based on algorithmic recommendations"

## Measuring the business value

- Measuring the business value can be difficult
  - What does it tell us that 80% of the watched content comes from the recommendations?
  - Where do the said savings come from?
- The used measures often largely depend on
  - The business model of the provider
  - The intended effects of the recommendations
  - Assumptions about consumer value

#### What is measured?

Considering both the impact and value perspective



Jannach, D., Jugovac, M.; "Measuring the Business Value of Recommender Systems", arxiv preprint, https://arxiv.org/pdf/1908.08328.pdf

# Business Value of Recommenders Click-Through Rates Adoption and Conversion Revenue Distributions Effects on Sales Distributions Engagement and Behavior

# Click-Through Rates

- Measures how many clicks are garnered by recommendations
  - Popular in the news recommendation domain
    - Google News: 38% more clicks compared to popularitybased recommendations
    - Forbes: 37% improvement through better algorithm compared to time-decayed popularity based method
    - swissinfo.ch: Similar improvements when considering only short-term navigation behavior
  - YouTube: Almost 200% improvement through covisitation method (compared to popular recommendations)

# Adoption and Conversion Rates



- CTR usually not the ultimate measure
  - Cannot know if users actually liked/purchased what they clicked on (consider also: click baits)
- Therefore
  - Various, domain-specific adoption measures common
- YouTube, Netflix: "Long CTR"/ "Take rate"
  - only count click if certain amount of video was watched

# Adoption and Conversion Rates



- Alternatives when items cannot be viewed/read:
- eBay:
  - "purchase-through-rate", "bid-through-rate"
- Other:
  - LinkedIn: Contact with employer made
  - Paper recommendation: "link-through", "citethrough"
  - E-Commerce marketplace: "click-outs"
  - Online dating: "open communications", "positive contacts per user"

# Business Value of Recommenders Click-Through Adoption and Conversion Sales Distributions Effects on Sales Distributions Engagement and Behavior

#### Sales and Revenue

- CTR and adoption measures are good indicators of relevant recommendations
- However:
  - Often unclear how this translates into business value
  - Users might have bought an item anyway
  - Substantial increases might be not relevant for business when starting from a very low basis
- In addition:
  - Problem of measuring effects with flat-rate subscription models (e.g., Netflix).

# Business Value of Recommenders Click-Through Rates Adoption and Conversion Sales and Revenue Effects on Sales Distributions User Engagement and Behavior

#### Sales and Revenue

- Only a few studies, some with limitations
  - Video-on-demand study: 15% sales increase after introduction (no A/B test, could be novelty effect)
  - DVD retailer study:
    - 35% lift in sales when using purchased-based recommendation method compared to "no recommendations"
    - Almost no effects when recommendations were based on view statistics
    - Choice of algorithm matters a lot

# Business Value of Recommenders Click-Through Rates Adoption and Conversion Sales and Revenue Effects on Sales Distributions User Engagement and Behavior

#### Sales and Revenue

#### e-grocery studies:

- 1.8 % direct increase in sales in one study
- 0.3 % direct effects in another study
- However:
  - Up to 26% indirect effects, e.g., where customers were pointed to other categories in the store
  - "Inspirational" effect also observed in music recommendation in our own work

#### eBay:

- 6 % increase for similar item recommendations through largely improved algorithm
- (500 % increase in other study for specific area)

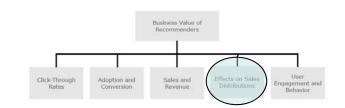
#### Sales and Revenue

#### Book store study:

- 28 % increase with recommender compared with "no recommender"; could be seasonal effects
- Drop of 17 % after removing the recommender
- Mobile games (own study)
  - 3.6 % more purchases through best recommender
  - More possible



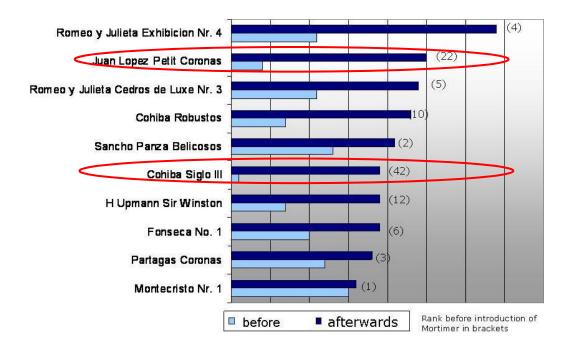
# Effects on Sales Distributions



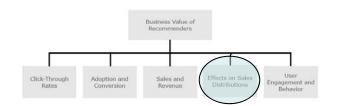
- Goal is maybe not to sell more but different items
- Influence sales behavior of customers
  - stimulate cross-sales
  - sell off on-stock items
  - promote items with higher margin
  - long-tail recommendations

#### Effects on Sales Distributions

- Premium cigars study:
  - Interactive advisory system installed
  - Measurable shift in terms of what is sold
    - e.g., due to better-informed customers



# Effects on Sales Distributions



#### • Netflix:

- Measure the "effective catalog size", i.e., how many items are actually (frequently) viewed
- Recommenders lead users away from blockbusters
- Online retailer study:
  - Comparison of different algorithms on sales diversity
  - Outcomes
    - Recommenders tend to **decrease** the overall diversity
    - Might increase diversity at individual level though

# User Behavior and Engagement



- Assumption:
  - Higher engagement leads to higher re-subscription rates (e.g., at Spotify)
- News domain studies:
  - 2.5 times longer sessions, more sessions when there is a recommender
- Music domain study:
  - Up to 50% more user activity
- LinkedIn:
  - More clicks on job profiles after recommender introduced

#### Discussion

- Direct measurements:
  - Business value can almost be directly measured
  - Limitations
    - High revenue might be easy to achieve (promote discounted products), but not the business goal
    - Field tests often last only for a few weeks; field tests sometimes only with new customers (e.g., at Netflix)
    - Long-term indirect effects might be missed

#### Discussion

- Indirect measurements:
  - CTR considered harmful
    - Recommendations as click-bait, but long term dissatisfaction possible
    - CTR optimization not in line with optimization for customer relevance
    - CTRs and improvements often easy to achieve, e.g., by changing the user interface or by focusing on already popular items
  - Adoption and conversion
    - Mobile game study: Clicks and certain types of conversions were not indicative for business value
  - Engagement
    - Difficult to assess when churn rates are already low

#### What to measure?

- The underlying questions:
  - What is the intended purpose of the system?
  - What kind of value should it create?
- Leading to:
  - What is a good recommendation in this context, i.e. one that serves any or all of these goals?

#### What to measure?

#### • Beware:

- The same set of recommendations can be good or not, depending on the purpose, context, and application, e.g.,
  - Recommending already popular items can be good for the business or not
  - Recommending things, for example musical songs, that the user already knows can be desirable or not, depending on the user's mood
  - Recommending a set of items that are very similar to each other might be helpful for the user or not, depending on their stage in the decision making process

## The academic perspective

- In academia, we aim to
  - abstract from application specifics, and
  - develop generalizable methods
- Abstract computational tasks from the literature
  - Find all or some good items
  - Predict the relevance of unseen items
  - Recommend sequence
  - Just browsing

### The predominant approach

- Most common task: "Find good items"
- Most common method: "offline experimentation" and accuracy optimization
- Approach
  - Find or create a dataset that contains historical information about which recommendable items were considered "good" for individual users
  - Hide some of the information
  - Predict the hidden information
  - Measure the accuracy of the predictions

#### **Benefits & Limitations**

- Benefits of this approach
  - Well-defined problem
  - Continuous improvement
  - Comparability & reproducibility
- Potential limitations
  - Being accurate is not enough, and higher accuracy not necessarily means better value for the user
  - The value for other stakeholders is not considered
  - Over-simplification of the problem

## A conceptual framework

- Should help to decide what and how to measure (both in academia and industry)
- Layered structure strategic to operational
- Considers two viewpoints

Overarching goal of the system, strategic value

Recommendation purpose / Intended utility

System (algorithm) task

Computational metrics

## Framework overview

		Consumer's Viewpoint	Provider's Viewpoint	
Strategic Perspective	Overarching Goal	"Personal Utility": Happiness, Satisfaction, Knowledge,	"Organizational Utility": Profit, Revenue, Growth,	
	Recommendation Purpose	<ul> <li>Help users find objects that match the user's long-term preferences</li> <li>Show alternatives</li> <li>Help users explore or understand the item space</li> <li></li> </ul>	<ul> <li>Change user behavior in desired directions</li> <li>Create additional demand</li> <li>Increase activity on the site</li> <li></li> </ul>	
Operational Perspective	System Task	<ul> <li>Annotate in context (i.e., estimate preference of a given item)</li> <li>Find good items</li> <li>Create diverse set of alternatives</li> <li>Find suitable accessories</li> <li>Retrieve novel but relevant items</li> <li></li> </ul>		
	Computational Metric	Predictive accuracy (e.g., RMSE, MAE), classification accuracy (e.g., precision, recall, AUC), ranking and top-n accuracy (e.g., rank correlation, MRR, NDCG, etc.), item "discoverability" (diversity, novelty, or serendipity measures), recommendation biases (e.g., concentration or popularity biases) and blockbuster effects, survey-based user satisfaction scores, business- and domain-specific measures (e.g., conversion rates or click-through-rates),		

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# Summary of first part

- Demonstrated business value of recommenders in many domains
- Size of impact however depends on many factors like baselines, domain specifics etc.
- Measuring impact is generally not trivial
  - Choice of the evaluation measure matters a lot
  - CTR can be misleading
- "Metric-Task-Purpose-Fit" to be considered



# Part II: Methods



## A bit of history

- Roots in various fields
  - e.g., Information Retrieval, Machine Learning,
     Human Computer Interaction
- Their design can furthermore be influenced by insights from more distant fields
  - e.g., Consumer behavior, Psychology, Marketing
- Typical goals:
  - Avoid information overload (filtering)
  - Active promotion of content
- Personalization often as a central concept

## A common categorization

- Content-based Filtering
- Collaborative Filtering
- Hybrid Systems
- Knowledge-based Systems

### Outline

- Content-based Filtering
- Collaborative Filtering
- Hybrid Systems
- Knowledge-based Systems

• Interactive Recommendation

### Outline

- Content-based Filtering
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# Information Filtering roots

#### Information Filtering

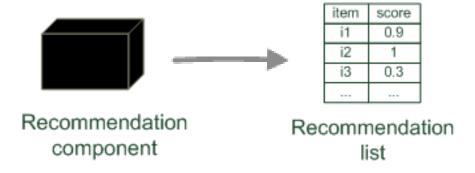
- Systems that filter incoming streams of information in a personalized way
- Dates back to the late 1960s
- Early systems use explicitly stated preferences regarding topics or keywords
- Later on, automated content analysis and user profiling

#### • Today:

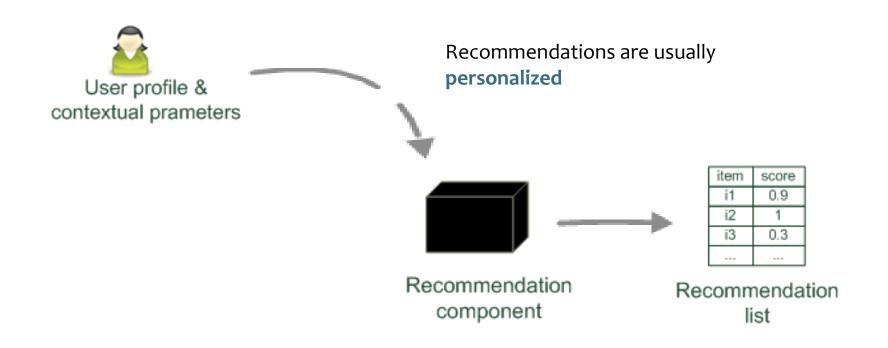
- "Content-based Filtering" recommender techniques
- Personalized Information Retrieval

# Recommendation Principles

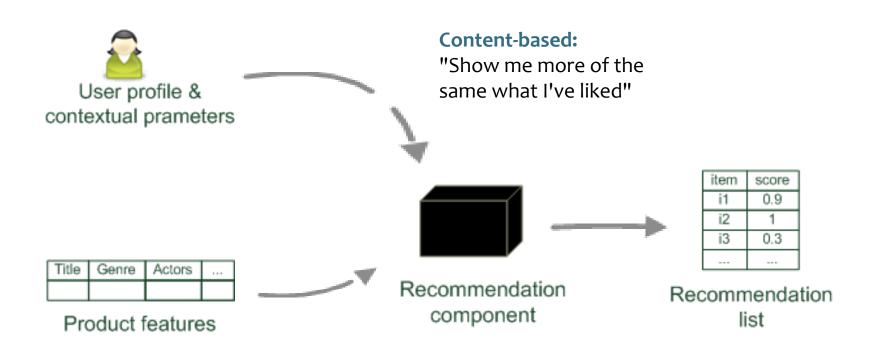
Recommender systems reduce information overload by estimating relevance



# Recommendation Principles



# Content-based Filtering



 More details: lecture on content-based recommender systems in this summer school

### Outline

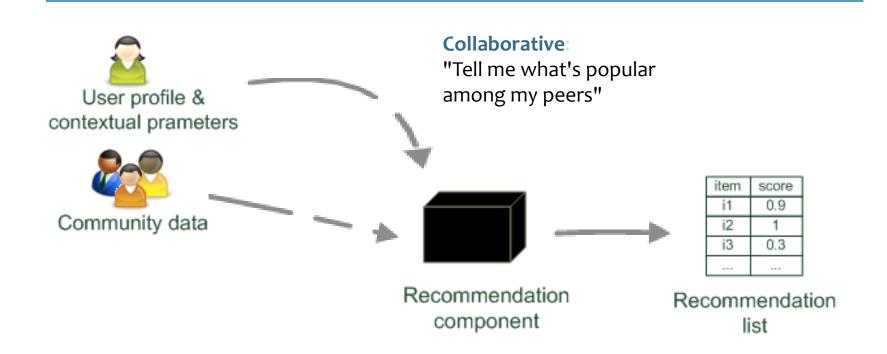
- Content-based Filtering
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- Hybrid Systems
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• Interactive Recommendation

## Leveraging the opinions of others

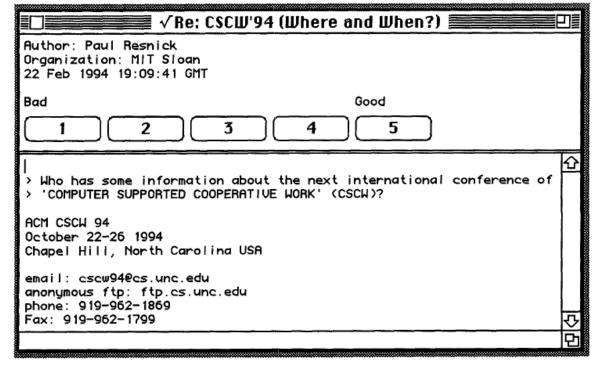
- 1982: ACM president complained about email junk
  - Envisioned a set of "trusted authorities" that assess the quality of the messages
- 1987: Information Lens
  - Based on manual filters, but could also specify people whose opinions they value
- 1992: Tapestry "Collaborative Filtering"
  - Continued Information Lens ideas, introduced idea of considering ratings, but still a manual process
- 1994: GroupLens and others
  - System automatically predicted ratings of users

# Collaborative Filtering



# Collaborative Filtering

- The predominant approach since 1994
- The GroupLens system
  - User-item ratings as the only input



Paul Resnick, Neophytos Iacovou, Mitesh Suchak, Peter Bergstrom, and John Riedl. 1994. GroupLens: an open architecture for collaborative filtering of netnews. In Proceedings of the 1994 ACM Conference on Computer Supported Cooperative Work (CSCW '94). 175-186.

## **Matrix Completion**

 Recommendation considered as matrix completion ("matrix filling") problem

	ltem1	ltem2	Item3	Item4	Item5
Alice	5	?	4	4	?
User1	3	?	2	3	?
User2	?	3	4	?	?
User3	?	3	1	?	4
User4	1	?	5	2	1

- GroupLens
  - Relies on a user-based nearest-neighbor method (User-KNN)

#### **User-KNN**

- Given an "active user" (Alice) and an item I not yet seen by Alice
  - The goal is to estimate Alice's rating for this item, e.g.,
     by
    - find a set of users (peers) who liked the same items as Alice in the past and who have rated item I
    - use, e.g., the average of their ratings to predict, if Alice will like item I
    - do this for all items Alice has not seen and recommend the best-rated

### **KNN Methods**

#### • Some questions

- How do we measure similarity?
- How many neighbors should we consider?
- How do we generate a prediction from the neighbors' ratings?
- How to make this scalable?

	Item1	Item2	Item3	Item4	Item5
Alice	5	3	4	4	?
User1	3	1	2	3	3
User2	4	3	4	3	5
User3	3	3	1	5	4
User4	1	5	5	2	1

### **Matrix Completion**

- Recommendation as matrix completion
  - Problem often reduced to learn parameters of a function to predict the missing entries
  - Algorithms can be compared by their prediction (post-diction) of some known, but held-out ratings
  - Measures, e.g., Root Mean Square Error

$$RMSE = \sqrt{\frac{\sum_{(u,i)\in K} (\hat{r}_{ui} - r_{ui})^2}{|K|}}$$

# Collaborative Filtering success (CF)

- 1998:
  - Dimensionality reduction for CF, clustering
  - Collaborative/Content-based Hybrids
- 1999: It works in e-commerce!
  - First reports on successful applications in practice (ecommerce, music, video)
- 2000: Item-to-item collaborative filtering
- 2003: Amazon.com
  - Report on the successful use of recommendations at Amazon.com using item-to-item filtering

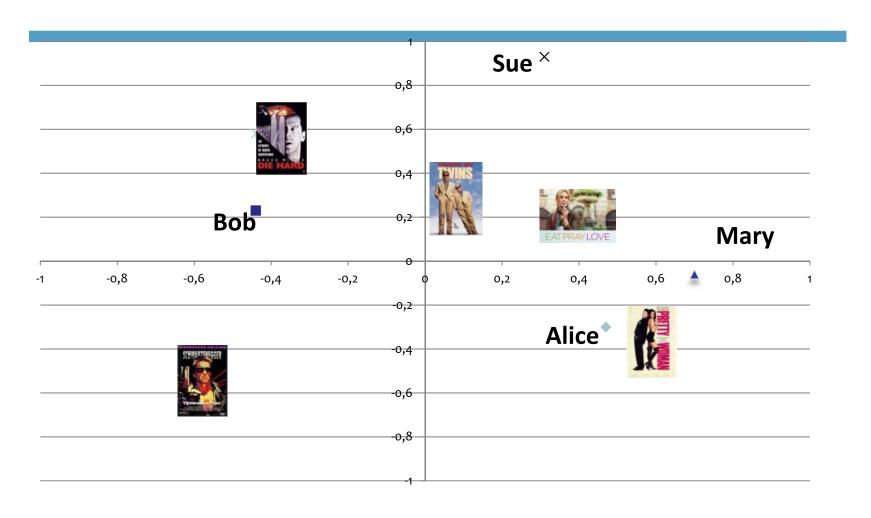
# The Netflix Prize (2006-2009)

- Netflix announced a 1 million dollar prize in 2006
  - For beating their system by 10% in terms of the prediction error
  - Provided at that time huge dataset
- Effects
  - Further boosted research on matrix completion
- Contest ended in 2009, some winning ingredients:
  - Matrix factorization, ensemble methods

#### **Matrix Factorization**

- 2000: Early experiments with Singular Value Decomposition
  - Use SVD for dimensionality reduction
  - Capture the most important factors/aspects in the data
  - Should also help to reduce noise
- 2006 and later: MF variants using, e.g., gradient descent optimization

# Projection into lower-dim. space



### **Matrix Factorization**

• SVD:  $M_k = U_k \times \Sigma_k \times V_k^T$ 

U <sub>k</sub>	Dim1	Dim2
Alice	0.47	-0.30
Bob	-0.44	0.23
Mary	0.70	-0.06
Sue	0.31	0.93

$V_k^T$		FIRST STATE OF THE PARTY OF THE HARD		EATPRAYLOVE	
Dim1	-0.44	-0.57	0.06	0.38	0.57
Dim2	0.58	-0.66	0.26	0.18	-0.36

•	Prediction:	$\hat{r}_{ui} = \overline{r}_u + U_k(Alice) \times \Sigma_k \times V_k^T(EPL)$
		= 3 + 0.84 = 3.84

$\sum_{k}$	Dim1	Dim2
Dim1	5.63	0
Dim2	0	3.23

### Post-Netflix-Prize Developments

- Rating prediction increasingly considered irrelevant in practice
  - Item relevance prediction still important
- Various ranking-based methods ("learning-torank") proposed around 2009
- More focus on situations where only implicit feedback is available
- Probably hundreds of CF algorithms per year
  - More on this later in the summer school
- Recently, also using deep learning techniques

### Matrix Completion - Benefits

- Benefits of the problem abstraction
  - Problem abstraction is domain-independent
  - Fosters design of algorithms that are not tied to a certain application
  - Established evaluation procedures exist
  - Reproducibility of results, in theory, is easy
  - A number of public datasets exist

### Matrix Completion - Limitations



- Amazon's contextual recommendations are a guiding scenario in the literature
  - But there are no ratings
  - There apparently is not even personalization

### Sequence-aware Recommenders

- An alternative problem abstraction
  - Aims to address different various real-world application problems
  - Input is not a rating matrix, but a sequential log of recorded user interactions
    - Item views, purchases, listening events
  - Most common problem is to predict items that are relevant in the user's ongoing session
    - Often, users are anonymous and the user's intent must be guessed from a small set of interactions ("session-based recommendation")

### Session-based Recommendation

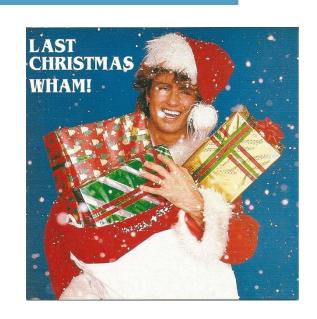
Guessing the intention can be difficult



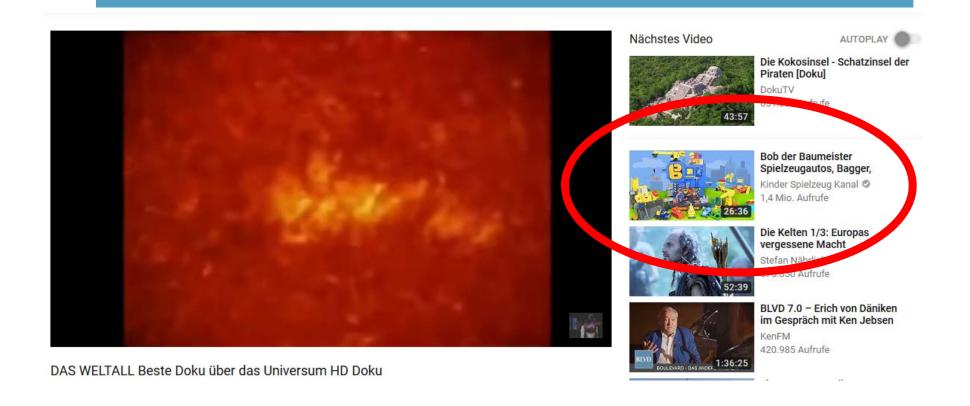


### Session-based Recommendation

- Also in online music recommendation
- Our user searched and listened to "Last Christmas" by Wham!
- Should we, ...
  - Play more songs by Wham!?
  - More pop Christmas songs?
  - More popular songs from the 1980s?
  - Play more songs with controversial user feedback?



### YouTube



#### Session-aware Recommendation

- In some domains, past sessions of the current user are also known,
  - potential for personalization
  - possibility to remind users of objects
- We call this problem "session-aware" recommendation
- One main problem is to effectively combine long-term and short-term preference models

### Long-term and short-term models

- Being able to predict which kinds of things a certain user generally likes, is important
- Here's what the customer looked at or purchased during the last weeks



Now, he or she return to the shop and browse these items

### What to recommend?

- Some plausible options
  - Only shoes or only watches?
  - Mostly Nike shoes?
  - Maybe also some T-shirts?



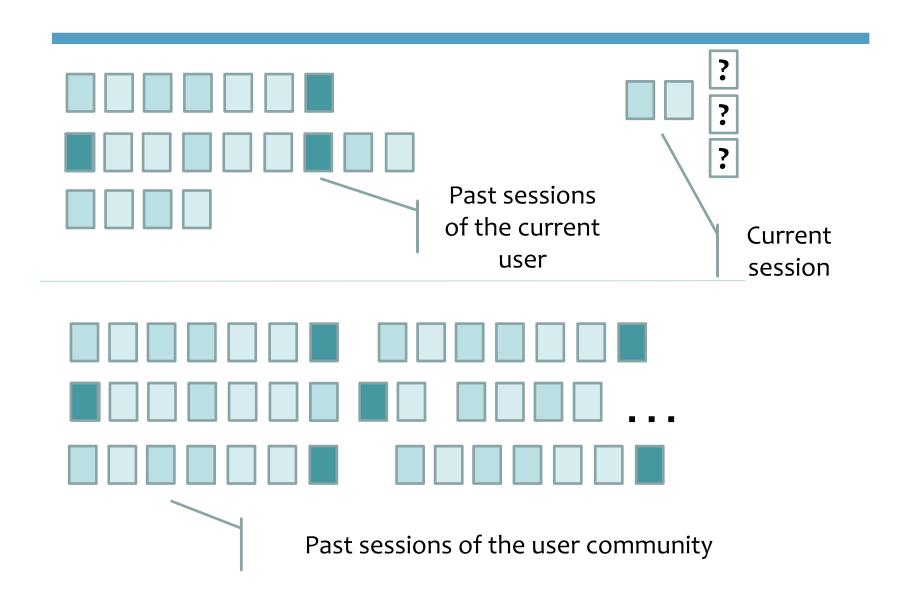
- Using the matrix completion formulation, the system will mostly recommend T-shorts and trousers
- Research indicates that both models are relevant, but that the short-term model is much more important



Quadrana, M., Karatzoglou, A., Hidasi, B., Cremonesi, P.: Personalizing Session-based Recommendations with Hierarchical Recurrent Neural Networks. RecSys 2017: 130-137

Jannach, D., Ludewig, M. and Lerche, L.: "Session-based Item Recommendation in E-Commerce: On Short-Term Intents, Reminders, Trends, and Discounts". User-Modeling and User-Adapted Interaction, Vol. 27(3-5). Springer, 2017, pp. 351-392

### A Problem Abstraction



### **Technical Approaches**

- Basic techniques
  - Item co-occurrences: "Customers who bought ... also bought"
  - Markov Chains and Sequential Rules
- Nearest neighbors
  - Find past sessions that are similar to the current (ongoing) one, predict items from neighbor sessions
- Sequence learning / modeling
  - Embeddings, Recurrent Neural Networks

# **Applications and History**

- Early applications for next-page prediction in web browsing
- Next-track music recommendations and automated radio stations, video playlists
- Next-POI recommendation in travel and tourism applications
- E-commerce applications, increasingly since 2015
  - In particular many neural methods proposed recently
  - Publicly available datasets

### Outline

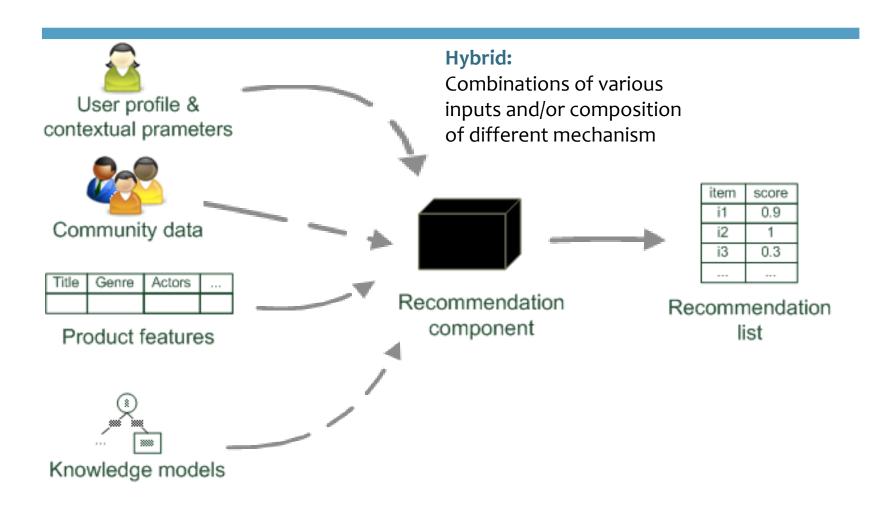
- Content-based Filtering
- Collaborative Filtering
- Hybrid Systems
- Knowledge-based Systems

• Interactive Recommendation

# **Hybrid Systems**

- Leveraging other types of knowledge
- Independent of problem abstraction
- Typical combinations, e.g.,
  - Collaborative and content-based approaches
  - Considering demographics
- Idea is to combine advantages of individual approaches, e.g.,
  - Use side information when there is no collaborative information (yet) for some users

# Hybrid Recommendation Approach



### Content-based Methods and Hybrids

- Pure content-based techniques are rarely used for recommendation
  - They are limited to finding similar items
  - Content encodings (e.g., TFIDF, embeddings) tell us little about the general quality of the items
    - Recommendations can be obscure or too niche
- Very common, however:
  - Leverage information about items or users in combination with collaborative filtering approaches
  - In particular helpful for cold-start scenarios

### Similar Item Recommendations

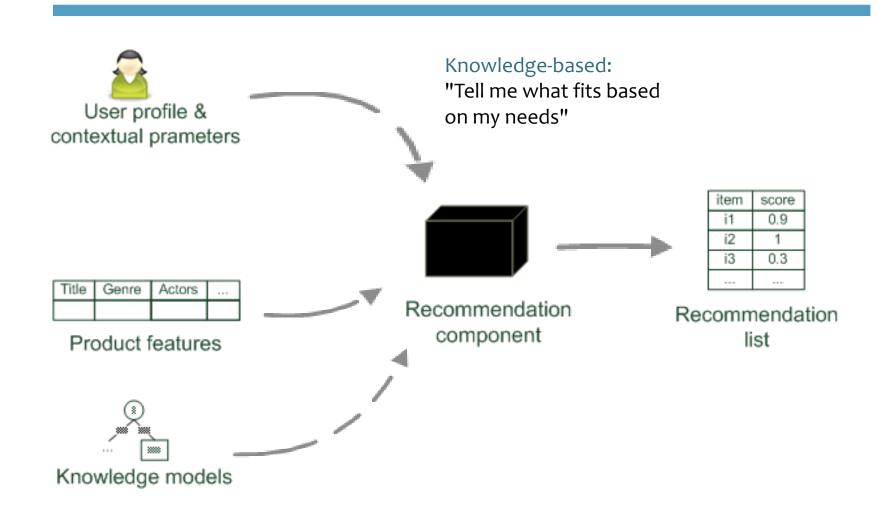
- A common recommendation feature on many online platforms
  - Find similar movies, artists, recipes, ...
  - movies with same actors, from the same director etc.
- A relevant area for content-based techniques, but popularity of items is also important
- Another under-explored problem area
  - What determines the similarity of two items?
  - What makes a similar item recommendation useful?

### Outline

- Content-based Filtering
- Collaborative Filtering
- Hybrid Systems
- Knowledge-based Systems

• Interactive Recommendation

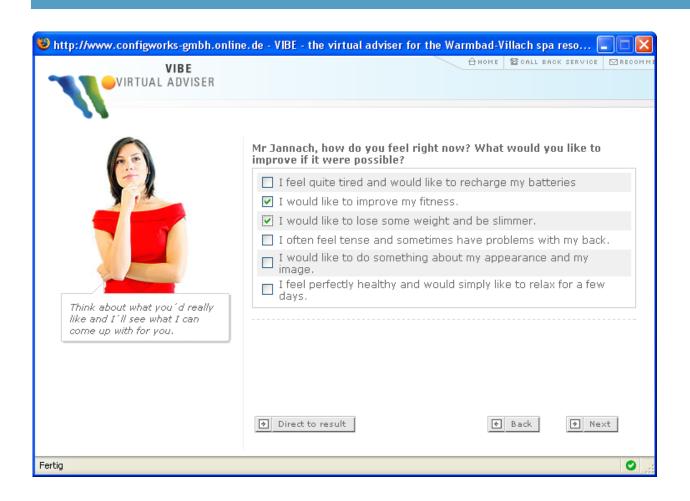
# Knowledge-based Systems



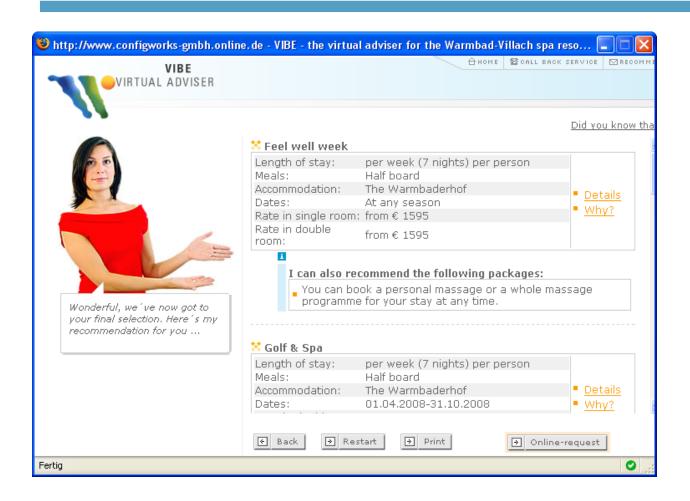
# Knowledge-based Systems

- Explicitly encode recommendation knowledge
- Usually no learning, but knowledge engineering
- Used for certain application domains, e.g.,
  - One-time investments and decisions
  - Domains where technical constraints have to be considered
  - Interactive/conversational recommendations, chat bots

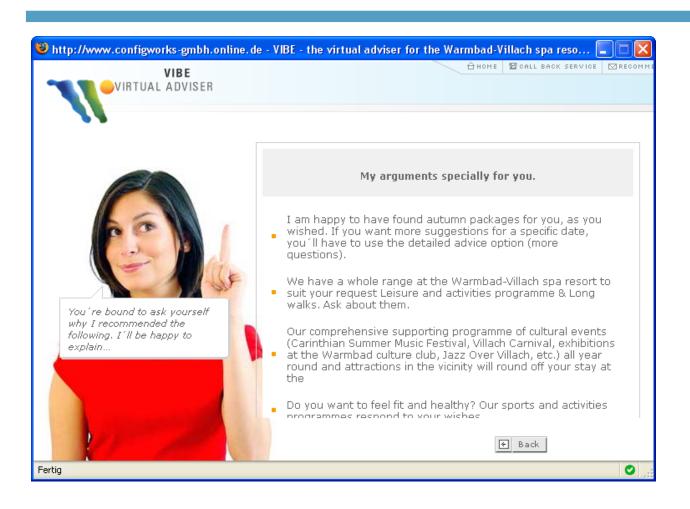
### Is this even a recommender?



### Is this even a recommender?



### Is this even a recommender?



### Outline

- Content-based Filtering
- Collaborative Filtering
- Hybrid Systems
- Knowledge-based Systems

• Interactive Recommendation

# From Algorithms to User Experience

- Most academic research focuses on algorithmic aspects
  - e.g., learning to predict / "post-dict" hidden ratings
- But a recommender *system* is more than the algorithm, see later lectures
- The UI can have a huge impact on adoption
  - Garcin et al., for example, report a more than 100% increase in the CTR when changing the position of the recommendations

### Interactive Recommender Systems

- But: A common assumption in many research works: Which user interaction?
  - The system monitors what I do
  - And then shows me stuff
  - Which I can click on

#### **Customers Who Bought This Item Also Bought**



Star Wars Trilogy Episodes
I-III (Blu-ray + DVD)
Hayden Christiansen
2,042
Blu-ray
\$34.96 \Prime



Awakens (Blu-ray/DVD/Digital HD)
Harrison Ford
10,002
Blu-ray
\$24.41 \*\*Prime\*\*



Star Wars: Episode I - The Phantom Menace (Widescreen Edition)
Ewan McGregor

3,533

DVD

\$53,24 Prime

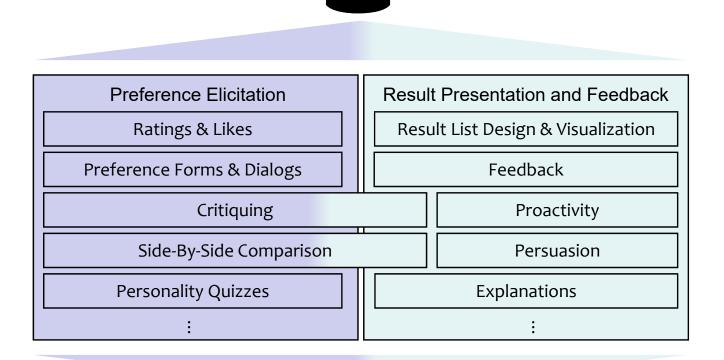


Harry Potter: Complete 8-Film Collection [Blu-ray] Daniel Radcliffe 6,945 Blu-ray \$65.00 *Prime* 

#### UI research for Recommenders

- HCI research is one of the main roots of recommender systems research
- Nonetheless, UI-related aspects seem less explored than algorithmic questions
  - One reason lies in the difficulty of evaluating new proposals
  - Existing research is also largely scattered

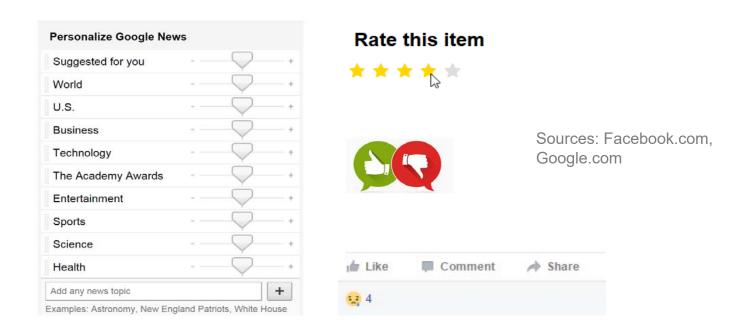
# Structuring Existing Works



User

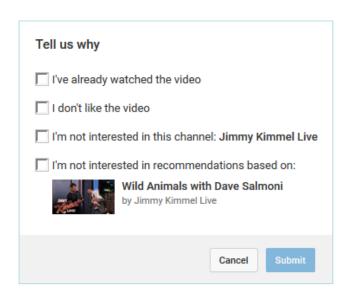
### Design Space Examples

- Telling the system explicitly what you like
  - Global settings
  - Ratings
    - But how many options? How many categories?



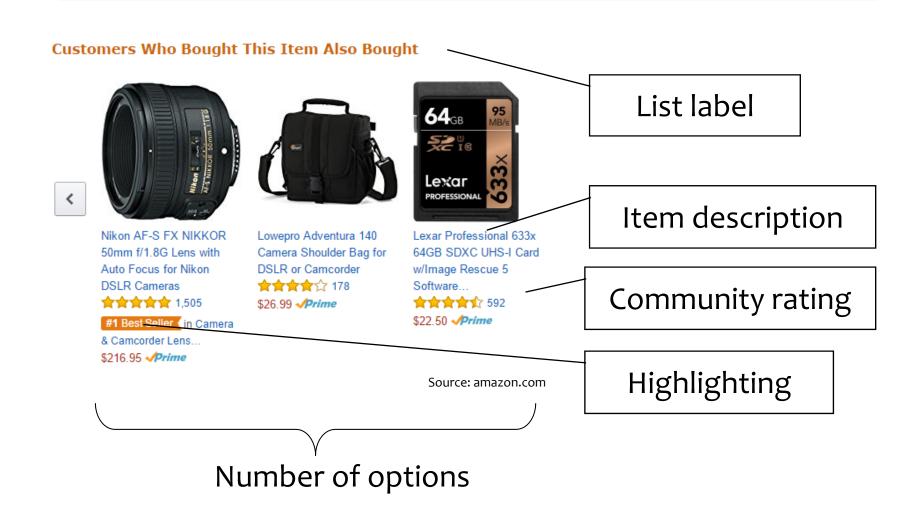
### Design Space Examples

- What to display as recommendation?
  - The items of course
    - How many? Where on the screen? Multiple lists?
- Should users be able to give feedback?
  - Like/Dislike?
  - Or more?



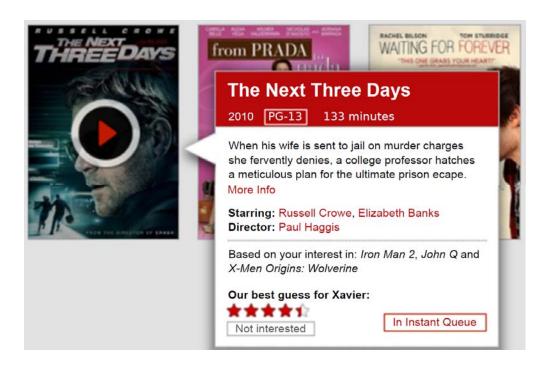
Source: Youtube.com

# List Design Considerations



### What else to show?

- What to display in addition to a nice picture?
  - Maybe some explanation, but which one?
  - A predicted rating?



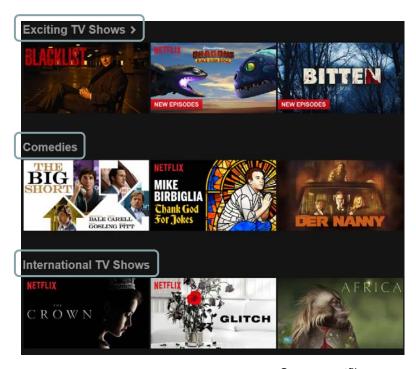
### **Explanations and Control**

- What to display in addition to a nice picture?
  - Maybe some explanation, but which one?
  - Or our logic to recommend this?



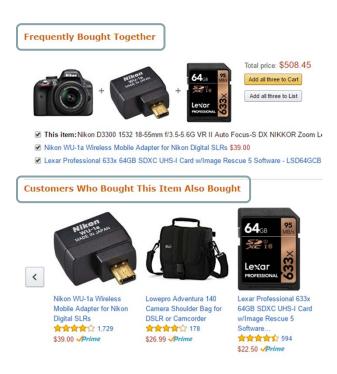
#### **List Content**

Grouping items in a list
 Semantically



Source: netflix.com

#### Statistically



Source: amazon.com

# Recommendations in 3D space

 Additional 3<sup>rd</sup> dimension for extra information (e.g. user profile)

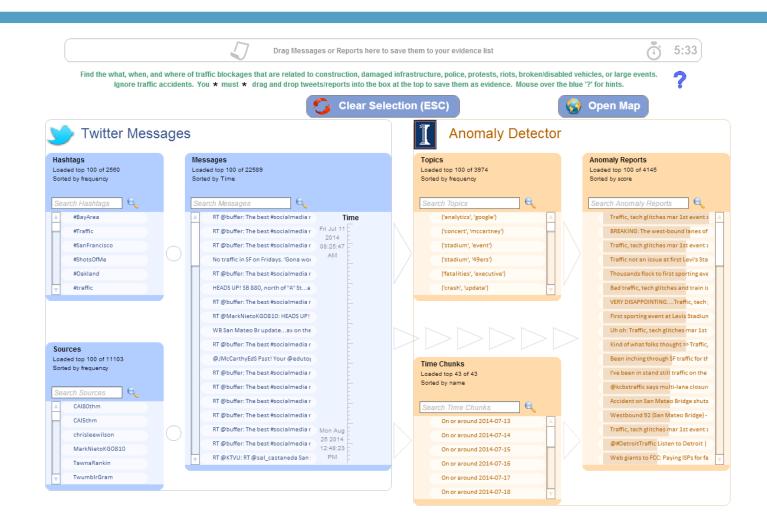


Source: [1]

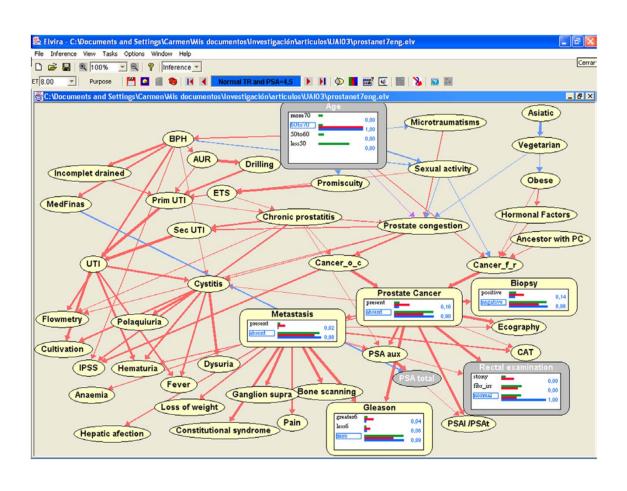
### More on explanations

- Should we explain the recommendations?
- What would be the purpose of the explanations?
  - Persuade, increase trust, increase decision efficiency, help users make better decisions?
- How should we visualize the explanations?
- Should we personalize the explanations?

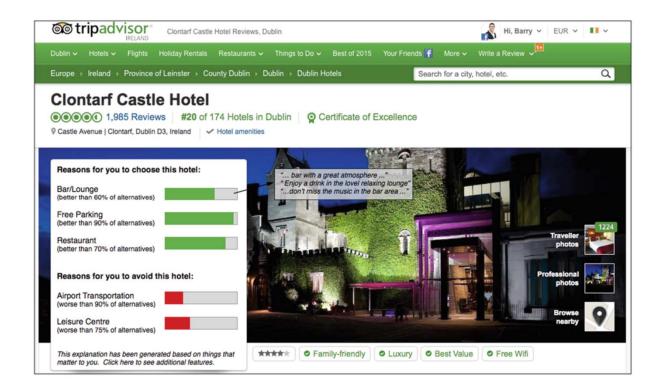
### An academic example



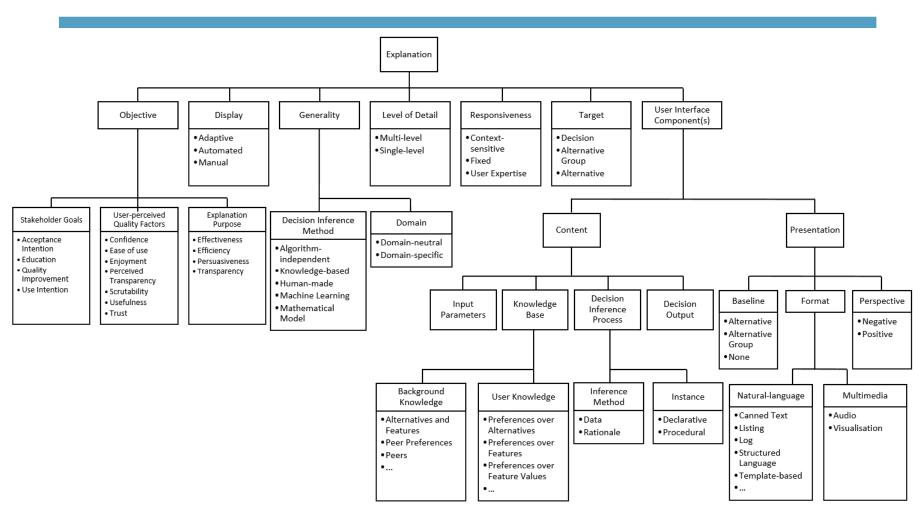
# Another academic example



# Industry example



### Possible aspects to consider



Nunes, I. and Jannach, D.: "A Systematic Review and Taxonomy of Explanations in Decision Support and Recommender Systems". User-Modeling and User-Adapted Interaction, Vol. 27(3-5). Springer, 2017, pp. 393-444

# Summary of second part

- We reviewed the history of technical approaches to build recommenders
- We found algorithmic works based on collaborative filtering to be dominant
  - Recently, sequence-aware recommenders were more in the focus
- In contrast, many questions regarding the design of a recommender system remain open
- The design space for the user interface, for example, is huge, but the literature is comparably scarce



### Part III: Measurements



### **Evaluation aspects**

- Computer Science research in this context is mostly about building "better" recommenders
  - i.e., systems or algorithms that serve a particular purpose better than alternative approaches
    - Often not about understanding what makes things better
- Typical purposes could be (see Part I)
  - Rank relevant items higher in the list
  - Make sure that the list is not monotonous
  - **–** ...
  - Increase the user's trust in the system
  - Provide a more convenient user interface

#### How can we know we are better?

- Testing a real application with real users
  - A/B tests (measuring, e.g., sales increase, CTR)
- Laboratory studies
  - Controlled experiments (measuring, e.g., satisfaction with the system), see later lecture
- Offline experiments
  - Simulations using on historical data (measuring, e.g., prediction accuracy, coverage)
- Theoretical analyses
  - For example, regarding scalability

### Offline experiments

- Such experiments are, by far, the most common form of empirical research in the CS literature
- Main ingredients:
  - One or two historical dataset containing ratings or implicit feedback
  - A number of existing algorithms to compare the new proposal with
  - A number of established accuracy metrics (RMSE, Precision, Recall) and evaluation procedures to determine the metrics (e.g., cross-validation)

#### Sounds safe?

- All seems okay, "proving" progress in a reproducible way seems straightforward
  - At least one dataset should be public nowadays, so that others can replicate the results
  - The evaluation protocol and the metrics are well accepted and broadly known
  - The algorithmic proposals are usually laid out in great depth in the papers. Sometimes, even the source code is shared

### Progress can still be limited

- Reason 1: "Proving" progress by finding a better model for a very specific experimental setup can be relatively easy
- Reason 2: The used metrics are not necessarily helpful to measure improvements as perceived by users in the first place

### Potential issues w/ research practice

- Applied ML research often obsessed with accuracy and the hunt for the "best model"
  - "leaderboard chasing"
- But, there probably is no best model. The ranking of algorithms can depend on:
  - Given dataset
  - Used pre-processing steps
  - Evaluation measure
  - Choice of baselines
  - Optimization of baselines

### A slightly exaggerated comparison

- Kaggle machine learning competitions
  - Defined dataset for training
  - Test dataset not revealed
  - Defined measures
  - Many competitors
  - (Sometimes code has to be made public)

- Academic machine learning research
  - Researcher picks dataset (often non-public)
  - Researcher knows test data
  - Researcher picks evaluation measure
  - Researcher picks competitors (baselines)
  - Researcher not necessarily share code

#### Literature

- "Troubling Trends in Machine Learning Scholarship" by Lipton & Steinhardt:
  - https://arxiv.org/abs/1807.03341
- "Machine Learning that Matters" by Wagstaff
  - ICML 2012
  - (Same for Deep Reinforcement Learning, AAAI 2018)
- "Data Set Selection"
  - https://www.semanticscholar.org/paper/Data-Set-Selection-LaLoudouana/bb4d9c628314b65ob1dab8afeo6do2co551ecc89
  - https://tinyurl.com/y5bov3pm

### Worrying observations

- Sometimes, it remains unclear if we truly make progress
  - Armstrong et al. (2009) find that there was not much progress within the previous ten years for a given Information Retrieval Task
  - Lin (2019) and Yang et al. (2019) found that ten years later problems with the choice of baselines still exist for deep learning methods
  - Rendle et al. (2019) run new experiments for classical recommendation tasks and find that recent methods are not necessarily better than previous ones

### Worrying observations

- Makridakis (2018) compared various ML methods for time-series prediction, concluding that existing statistics-based methods are often better
- Ludewig et al. (2018-2019) evaluated various sessionbased recommendation techniques, finding that simple methods are often very competitive
- Ferrari Dacrema et al. (2019) examined recent neural top-n recommendation techniques and found potential issues in terms of the choice and optimization of baselines

### Potential ways forward

- Further increasing reproducibility is advocated
  - Reproducibility should be easy to establish
    - Many researchers use free software tools
    - Sharing images of the experimental environment is easy
    - Code should include everything from algorithm, over datapre-processing and evaluation
- Choice and optimization of baselines as main problem
  - Often not clear what represents the state-of-the-art
  - Validation against optimized existing methods

### Potential ways forward

- Toward more "theory-guided" research
  - Choice of dataset/pre-processing often seems arbitrary
    - Sometimes, researchers claim that their method is suited to make better recommendations
    - Then they use a rating dataset and transform all ratings to ones for evaluating an implicit feedback method
    - What is measured then, however, is how good we are at predicting who will rate what. Which does not necessarily mean better recommendations
  - Choice of evaluation procedures often seems arbitrary and not guided by an application problem
    - Various forms of measures used, cut-off lengths between one and several hundred, cross-validation/leave-one-out ...

# Offline experiments and computational metrics in general

- Reason 2 from above: The used metrics are not necessarily helpful to measure improvements as perceived by users in the first place
- Generally:
  - Being able to accurately predict the relevance of items for users is and will be a central problem of recommender systems research
  - Increasing the prediction accuracy therefore can be a relevant goal of research

### The problems with accuracy

- Accuracy alone is not enough
  - Recommending items that the user might have bought anyway might be of little business value
  - Focusing on accuracy alone can lead to monotone recommendations (e.g., only movies from the Star Wars series) and limited discovery
  - Optimizing for accuracy might lead to recommendations that are considered too "obscure" for users
    - Familiarity with some recommendations might be important to increase the user's trust in a system

#### Multi-metric evaluations

- One possible way forward
- Offline experimentation can assess multiple, possibly competing, goals in parallel
  - Accuracy
  - Diversity
  - Novelty
  - Serendipity
  - Long-term effects, e.g., on reinforcement effects
  - Business value for multiple stakeholders
  - Scalability

**–** ...

### The problems of offline experiments

- Are offline experiments actually predictive of the perceived value?
  - Gomez-Uribe and Hunt (2015), Netflix, found that offline experiments were **not** found "to be as highly predictive of A/B test outcomes as we would like."
  - In fact, a number of user studies did **not** find that algorithms with higher prediction accuracy led to better quality perceptions by study participants

### Accuracy, again

- In some domains, higher prediction accuracy almost directly leads to better systems
  - Language translation tasks
  - Image recognition tasks
- This analogy not necessarily holds for recommender systems
  - A small accuracy increase in a certain offline experiment might not tell us a lot about the quality of the resulting recommendations

### Multi-metric evaluation, again

- A number of works nowadays consider tradeoffs (e.g., accuracy vs. diversity)
- However, limited work exists that actually validates the used computational metrics
  - e.g., whether increasing Intra-List-Diversity based on some content features actually increases the diversity perception of users
  - An interesting area for future work

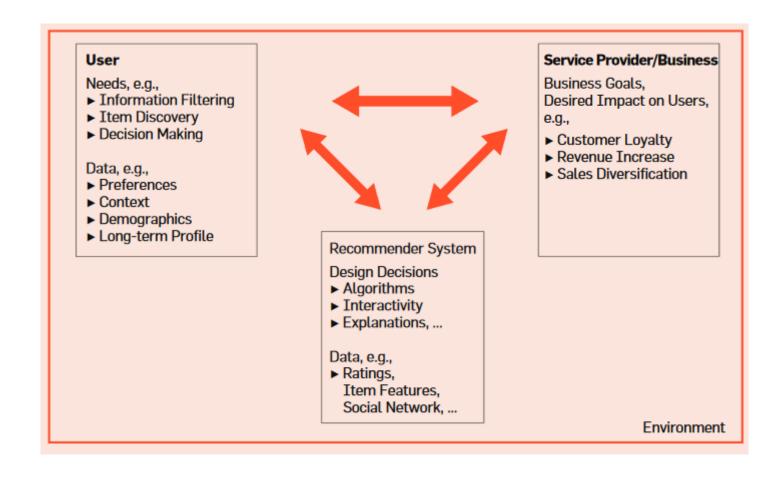


### Possible steps forward

- Toward a more comprehensive approach to recommender systems research
  - Considering the user in the loop
  - Considering the business value for one or more stakeholders
  - Use a richer methodological repertoire

### Possible steps forward

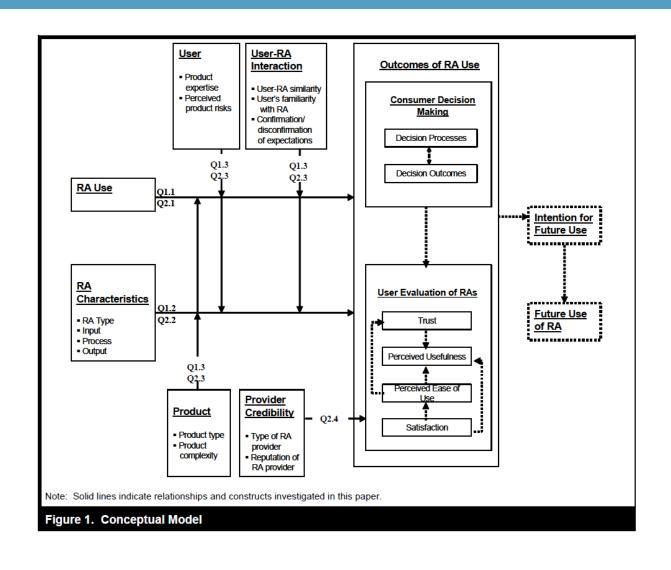
• "From algorithms to systems"



#### User-centric research

- Much richer conceptual models of recommender systems and their impact exist in the field of Information Systems
  - Algorithms are only one of many components
  - Apparently limited knowledge of these works in the computer science community

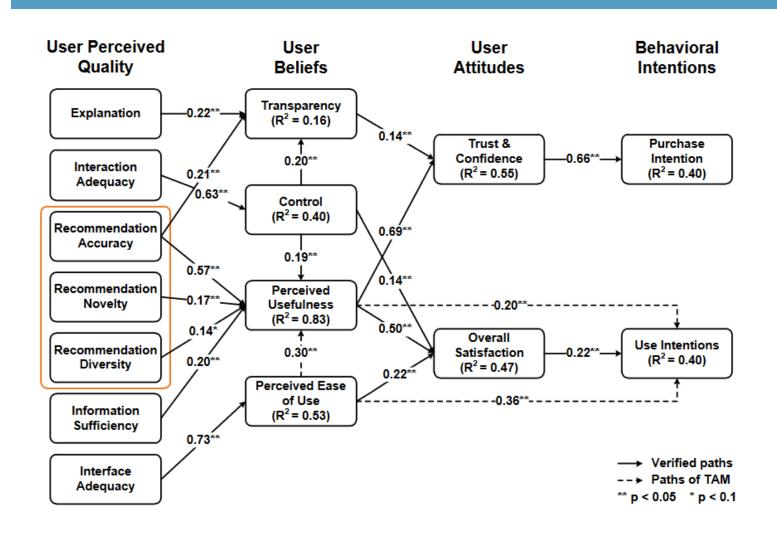
### A conceptual model



#### User-centric research

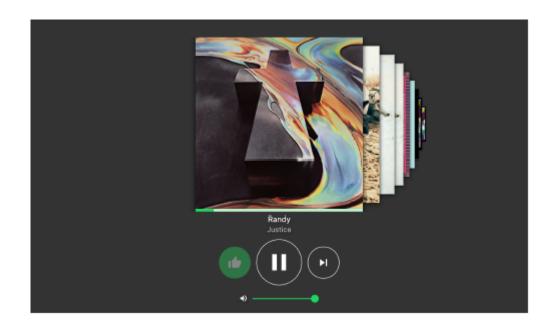
- Different evaluation frameworks exist, e.g.,
  - Pu et al. (RecSys 2011, UMUAI 2012)
  - Knijnenburg at al. (UMUAI 2012)
- Frameworks describe relevant quality criteria
  - e.g., perceived accuracy, novelty, diversity, context compatibility, interface adequacy, information sufficiency and explainability, usefulness, ease of use
- and evaluation approaches
  - e.g., in terms of questionnaires

### Example validation



### User studies: Examples

• Example 1: User perception of session-based music recommendations



Ludewig, M. and Jannach, D.: "User-Centric Evaluation of Session-Based Recommendations for an Automated Radio Station". In: Proceedings of the 2019 ACM Conference on Recommender Systems (RecSys 2019). Copenhagen, 2019

### Background

- Various methods for session-based recommendation proposed in recent years
- Competing offline accuracy evaluation results:
  - a. Method based on RNNs better than certain baselines using item-based nearest neighbors (Hidasi et al., 2015 and later)
  - b. Simple heuristic and session-based nearest neighbors often better than RNNs (Ludewig et al. 2017 and later)

### Motivation and setup

- Assess how users perceive the recommendation quality in different dimensions
- Experimental setup:
  - Develop an online application for study participants to interact with
  - Participants select a start track and the application creates and plays a playlist
  - Participants can skip or like tracks, leading to updates of the playlist
  - Participants fill out a questionnaire at the end

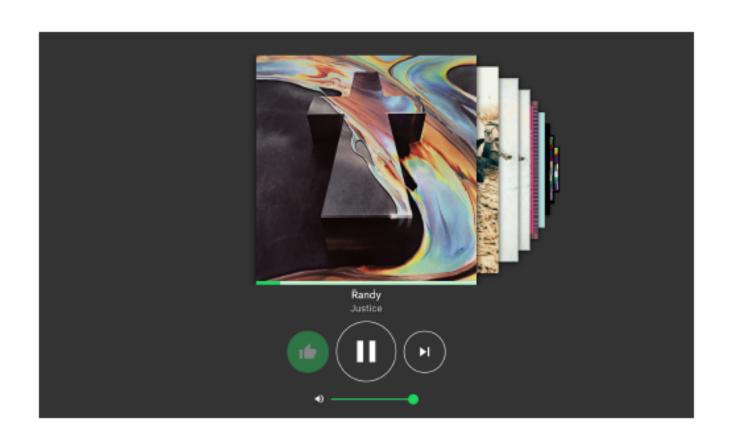
### Experimental details

- Different recommendation algorithms tested
  - Simple association rules AR ("customers who bought")
  - Collocated Artists Greatest Hits (CAGH)
  - GRU4REC: An RNN-based method
  - S-KNN: A session-based nearest neighbor method
  - SPOTIFY: Recommendations were retrieved only through Spotify's API

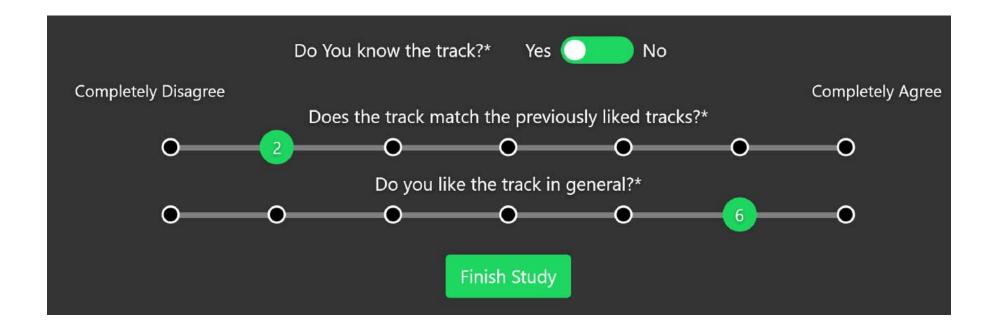
### Experiment details

- All user actions are recorded
- Feedback for each track collected
- Post-task questionnaire covers, e.g., aspects of
  - suitability of the tracks with respect to the start track
  - the adaptation of the playlist to the preferences
  - the diversity of the recommendations
  - the novelty of the recommendations
  - the intention to reuse the system
- Feedback was collected using 7-point Likert scale items

### User interface



#### User interface



## Questionnaire

Question	
Q1 Q2 Q3 Q4	I liked the automatically generated radio station. The radio suited my general taste in music. The tracks on the radio musically matched the track I selected in the beginning. The radio was tailored to my preferences the more positive feedback I gave.
Q5 Q6 Q7	The radio was diversified in a good way. The tracks on the radio surprised me. I discovered some unknown tracks that I liked in the process.
Q8	I am participating in this study with care so I change this slider to two.
Q9 Q10 Q11 Q12	I would listen to the same radio station based on that track again. I would use this system again, e.g., with a different first song. I would recommend this radio station to a friend. I would recommend this system to a friend.

### Running the experiment

- Used Amazon Mechanical Turk crowdworkers
  - 50 for reach treatment group in the end
  - Removed quite a number of non-attentive participants to ensure high quality
  - Applied additional quality criteria in advance
- Task details
  - Participants had to listen to at least 15 tracks (30 secs excerpts)
  - Average pure listening time of 5.5 minutes

### Result analysis

- Number of Likes:
  - From 4.48 (Spotify) to 6.48 (AR)
- Popularity of recommendations:
  - Spotify and GRU4REC with the least popular / novel recommendations
  - Popularity highly correlates with number of Likes
- Match of next track with previous ones
  - S-KNN and CAGH work best, AR has the weakest scores

### Result analysis

- Ratings for tracks
  - Even though AR received the most likes, they received, on average, the lowest rating scores
  - Reason: Many 1-star ratings for apparently bad recommendations
  - Some insights:
    - Optimizing for likes can be misleading
    - One should consider the role of (too) bad recommendations

### Result analysis

- Selected questionnaire results:
  - S-KNN recommendations were generally more liked than those of AR, GRU4REC, and Spotify
  - S-KNN recommendations were often considered a good match for the selected seed tracks
  - AR works poor in many dimensions
  - No differences in terms of diversification and surprise were found
  - Spotify excelled in terms of discovery
  - In terms of intention to reuse, S-KNN, CAGH, and Spotify scored highest

### Result analysis

### Additional indications:

- High ratings and/or many likes are not the only factors contributing to system reuse
- Discovery appears to be a central factor
- Participants stated that they will re-use the Spotifybased system despite the higher novelty and the lower prediction accuracy
  - Running offline experiments revealed that Spotify scored very, very low on typical measures like Precision and Recall

### Offline Results

Algorithm	P@5	R@5	HR@5	MRR@5
S-KNN	0.271	0.044	0.137	0.077
GRU4REC	0.161	0.028	0.151	0.096
AR	0.234	0.037	0.135	0.081
CAGH	0.172	0.024	0.052	0.026
SPOTIFY	0.009	0.001	0.002	0.001

### Limitations

- Key challenges of user studies lie, e.g., in
  - controlling the experimental conditions
  - making sure that the findings are generalizable to at least a certain subset of the user population
- In our case, e.g.,:
  - Participants did not use a real-world system and they were not listening in a "natural" environment
  - The motivation of participants might be varying
  - The representativeness of the participant sample from Mechanical Turk might not be entirely clear

## Summary of main findings

### Spotify

- These recommendations would have led to terrible performance values in offline experiments
- Still, they were well-received by the users
- Spotify's recommendations help the purpose of discovery,
   which seems central for such an application

### S-KNN

 was not only good in the offline setting, but led to good results also in terms of the quality perception

### AR

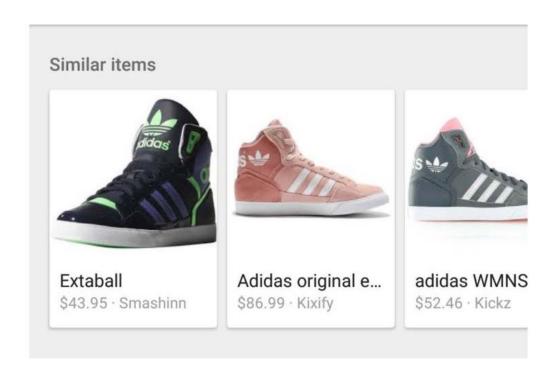
Good in terms of likes, but many poor recommendations

### Takeaways

- Computer Science research is mostly focused on algorithms
- But the value of improvements in terms of abstract computational measures is limited or non-existent
  - E.g., due to the used research methodology
- There are many more interesting and relevant questions than algorithms

### User studies: Examples

• Example 2: User perception of similar item recommendations



Trattner, C. and Jannach, D.: "Learning to Recommend Similar Items from Human Judgements, forthcoming

## Background

- The recommendation of similar items is a common feature on many websites, e.g.,
  - Shopping goods
  - Artists
  - Movies with same actors
- Similarity functions play a central role here
  - like in content-based recommenders
  - In the literature, the design of this function is often based on experience/intuition
    - e.g., cosine distance of TF-IDF-encoded plot summaries

# Background

- Similar items vs. related items
  - "Customers who bought" might lead to similar item recommendations, but they can also be accessories
- Recent research by Yao and Harper
  - Based on collecting (many) human similarity judgements
  - They analyze existing recommendation strategies with respect to their performance when recommending similar objects

## Our goals

- 1. Automatically learn a useful similarity function
  - Based on pairwise human similarity judgments
  - Based on automatically extracted "content features"
- 2. Validate that the learned similarity function is indeed helpful in different ways
  - Being able to recommend objects that are perceived to be similar
  - Being able to produce recommendation lists that are "useful"

### Experimental procedure

- Step 1: Collect similarity statements
  - Use a specifically designed application
  - Use crowdworkers to provide similarity judgements
  - Two domains
    - Cooking recipes
    - Movies
  - Show certain features that are often considered relevant
    - Name, image, cooking directions, ingredients
    - Title, cover image, plot summary, ...
  - Also ask participants which criteria they generally consider for their judgements

### Step 1: User interface

#### [Task 1 / 10]

#### To what extent are the two recipes shown below similar?



(Scroll to the end of page to get to the next question)

#### Linguine Pasta with Shrimp and Tomatoes



#### Ingredients

- 2 tablespoons olive oil
- 3 cloves garlic, minced
- 4 cups diced tomatoes
- 1 cup dry white wine
- 2 tablespoons butter
- salt and black pepper to taste
- 1 (16 ounce) package linguine pasta
- 1 pound peeled and deveined medium shrimp
- 1 teaspoon Cajun seasoning
- 2 tablespoons olive oil

#### Directions

Heat 2 tablespoons of olive oil in a large saucepan over medium heat. Stir in the garlic, cook 2 minutes. Add the tomatoes, and wine. Bring to a simmer and cook 30 minutes, stirring frequently. Once the tomatoes have simmered into a sauce, stir in the butter and season with salt and pepper. Fill a large pot with lightly-salted water, bring to a rolling boil, stir in the linguine and return to a boil. Cook the pasta uncovered, stirring occasionally, until the pasta has cooked through but is still firm to the bite,

#### Hudson's Baked Tilapia with Dill Sauce



#### Ingredients

- 4 (4 ounce) fillets tilapia salt and pepper to taste
- 1 tablespoon Cajun seasoning, or to taste
- 1 lemon, thinly sliced
- 1/4 cup mayonnaise
- 1/2 cup sour cream
- 1/8 teaspoon garlic powder
- 1 teaspoon fresh lemon juice
- 2 tablespoons chopped fresh dill

#### **Directions**

Preheat the oven to 350 degrees F (175 degrees C). Lightly grease a 9x13 inch baking dish.

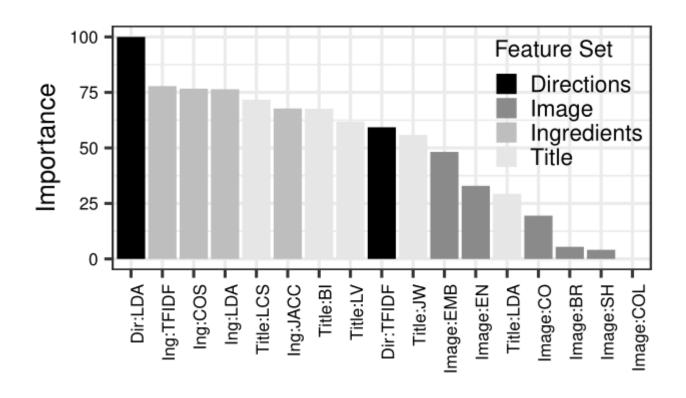
Season the tilapia fillets with salt, pepper and Cajun seasoning on both sides. Arrange the seasoned fillets in a single layer in the baking dish. Place a layer of lemon slices over the fish fillets. I usually use about 2 slices on each piece so that it covers most of the surface of the fish. Bake uncovered for 15 to 20 minutes in the preheated oven, or until fish flakes easily with a fork.

### Experimental procedure

- Step 2: Learn a regression function
  - To predict the similarity of items based on metadata
    - e.g., 17 different features for the recipe domain, relating to directions, ingredients, title, and image
  - Use collected human judgements as gold standard
  - Do feature importance analysis

### Analysis of feature importance

• Recipe domain



### Analysis of feature importance

### Movie domain

- Almost all used features correlate strongly with the human similarity judgements
- Also measured correlations using "social" information in the movie domain
  - Tag Genome similarity
  - Latent vector similarity computed on ratings (SVD)
- Social information cues also correlate strongly with user perception

# Validating the function

- Additional user study, where participants were presented
  - with a reference recipe
  - and five similar item recommendations
- Between-subjects design
  - Selection of similar item varied
    - All extracted features, only directions features, only ingredient features etc.
    - All extracted feat, plot descriptions, title, etc. plus social recommendations (Tags, SVD)

### [Task 1 / 5]

#### Have a look at the reference recipe and the recommended similar recipe list!

(Scroll down to answer the survey questions)

#### Reference Recipe

#### Juiciest Hamburgers Ever



#### Ingredients

2 pounds ground beef

1 egg, beaten

3/4 cup dry bread crumbs

3 tablespoons evaporated milk

2 tablespoons Worcestershire sauce

1/8 teaspoon cayenne pepper

2 cloves garlic, minced

#### Directions

Preheat grill for high heat. In a large bowl, mix the ground beef, egg, bread crumbs, evaporated milk, Worcestershire sauce, cayenne pepper, and garlic using your hands. Form the mixture into 8 hamburger patties.

Lightly oil the grill grate. Grill patties 5 minutes per side, or until well done.

#### **Recommended Similar Recipes**

#### Hamburgers by Eddie

To what extent is this recipe similar to the reference recipe?

0_		_	-0	
1	2	3	4	5
(Complete different)				(Very Similar
How lik	ely is it	that you	ı will	try this

0_	_0_	_0_	_0_	
1	2	3	4	5
(Net at				(Will by)

#### Best Hamburger Ever

To what extent is this recipe similar

0	-	_	-0	
1	2	3	4	5
(Complete different)				(Wery Similar)
Marie Die	educile la	Mant see		or their

0	-0-	_	-0-	
1	2	3	4	5
(Not at				(Will by)
410				

#### Garlic and Onion Burgers

_	-0-			_
1	2	3	4	5
Completely different)				(Very Similar)

How likely is it that you will try this

0_	-0-	-0-	-0-	
1	2	3	4	5
(Not at				(Will by)
a10				

#### Juicy Lucy Burgers

To what extent is this recipe similar to the reference recine?

0	-0-	-0		
1	2	3	4	5
(Completely different)				(Very Similar)

How likely is it that you will try this

reciper				
1	2	3	4	5
(Not at all)				(Mill 03)

#### Biggest Bestest Burger

To what extent is this recipe similar to the reference recine?

0_	-0-	_	-0-	_
1	2	3	4	5
(Completely different)				(Very Similar)

How likely is it that you will try this

	_	-0-	_	_
1	2	3	4	5
(Not at				(Will try)
407				



#### Ingredients

1 pound ground beef

2 teaspoons minced garlic 1 tablespoon steak sauce (e.g. A-1), or to taste

#### Directions

Preheat an outdoor grill for high

In a medium bowl, mix together the ground beef, egg, and garlic. Mix in steak sauce until mixture is sticky

to the reference recipe?

1	2	3	4	5
(Complete different)				(Wery Similar
How lik	elv is it	that vo	u will tr	v this

0				
1	2	3	4	5
(Not at				(Will by)



#### Ingredients

1 1/2 pounds lean ground beef 1/2 onion, finely chopped 1/2 cup shredded Colby Jack or Cheddar cheese

1 teaspoon soy sauce 1 teaspoon Worcestershire sauce

1 egg 1 (1 ounce) envelope dry onion soup 1 clove garlic, minced

1 tablespoon garlic powder 1 teaspoon dried parsley

To what extent is this recipe similar

0	-0-	-0-	-0	_
1	2	3	4	5
(Complete different)				(Very Similar)
Mess Die	who lie lit	that up		no Shin

recipe?				
1	2	3	4	5
(Not at all)				(Will by)



#### Ingredients

2 pounds ground beef

1 tablespoon Worcestershire sauce 3 cloves garlic, minced

1/2 cup minced onion 1 teaspoon salt

1/2 teaspoon ground black pepper 1 teaspoon Italian-style seasoning

#### Directions

In a large bowl, mix together the beef, Worcestershire sauce, garlic, onion, salt, pepper and Italian



#### Ingredients

1 1/2 pounds ground beef 1 tablespoon Worcestershire sauce 3/4 teaspoon garlic salt

1 teaspoon black pepper 4 slices American cheese (such as Kraft®)

4 hamburger buns, split

#### Directions

Combine ground beef, Worcestershire sauce, garlic salt, and pepper in a large bowl, mix well.



#### Ingredients

2 pounds ground beef

1 onion, chopped

1 teaspoon salt

1 teaspoon ground black pepper 1 teaspoon dried basil

1/4 cup Italian seasoned bread crumbs

1 tablespoon grated Parmesan cheese

1/3 cup teriyaki sauce

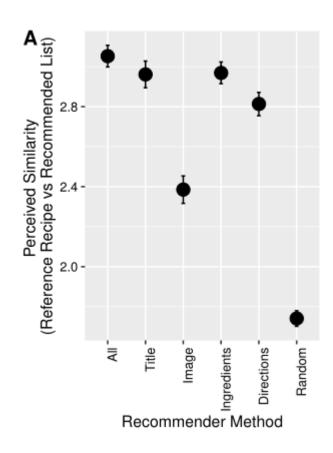
6 slices American cheese

# Study Design

- For each recommendation, participants stated
  - a) if they consider the item similar to the reference item
  - b) if they plan to try out the recipe
- Post-task questionnaire
  - Asking additional questions about helpfulness, diversity, surprisingness, and excitingness of the list as a whole

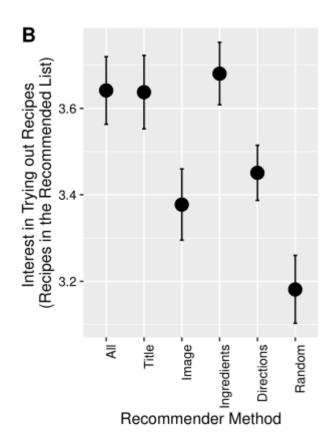
# Result analysis (recipes)

 Combining features led to the best perceived similarity



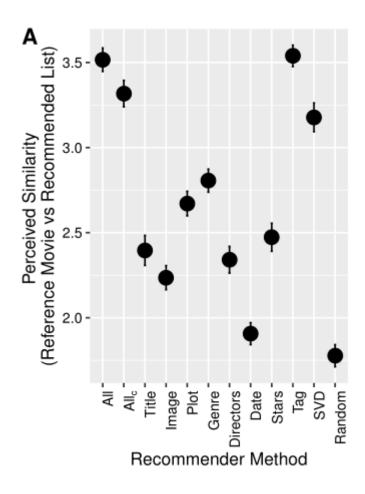
# Result analysis (recipes)

 The most similar items are not necessarily the most inspirational ones



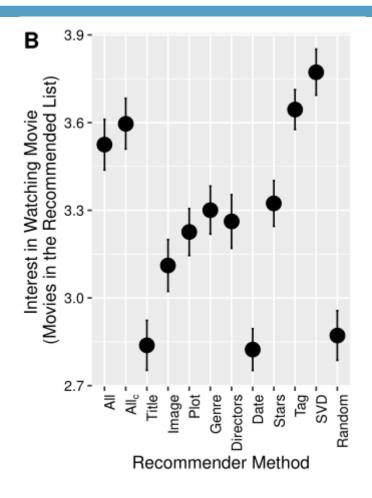
# Result analysis (movies)

 A combination of automatically extracted features is almost as good as the social tags



# Result analysis (movies)

 Too similar item recommendations are less inspirational than SVD-based recommendations



## Some insights

- Automatically extracted features can be helpful to learn similarity functions without the need for social information (tags or ratings)
- If available, social information should be considered
- Choosing the right level of similarity depends on the application domain
  - Too similar options might be considered of less value than more inspirational recommendations

### Summing up user studies

- User studies are often considered difficult
- But they are necessary to understand the foundations
- Abstract computational measures might not correspond to user perceptions or business value

### Summed up on Twitter



Two things that more than a few "experts" don't seem to get:

- 1. You can improve a useless prediction, even a lot, and still have a useless prediction.
- 2. To understand the utility of any prediction, you must understand the specific context where it will be deployed.

- Thank you for your attention
- dietmar.jannach@aau.at









### Literature

- "The Neural Hype and Comparisons Against Weak Baselines" by Lin
  - SIGIR Forum52, 2 (Jan. 2019), 40–51u
- "Critically Examining the "Neural Hype": Weak Baselines and the Additivity of Effectiveness Gains from Neural Ranking Models" by Yang et al.
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  - arxiv.org (https://arxiv.org/abs/1905.01395), 2019
- "Statistical and Machine Learning forecasting methods: Concerns and ways forward" by Makridakis et al.
  - PLOS ONE, 2018

### Literature

- "Evaluation of Session-based Recommendation Algorithms", "Performance Comparison of Neural and Non-Neural Approaches to Session-based Recommendation" by Ludewig et al.
  - UMUAI 2018, RecSys 2019
- "Are We Really Making Much Progress? A Worrying Analysis of Recent Neural Recommendation Approaches" by Dacrema et al.
  - RecSys 2019